Residential products

Valid from 15th March 2024



Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Cashback	Reverts to	Benefits		
2 year fi	xed - Ava	ilable for	purchases and remo	rtgages					
MF109Q	60%	5.14%	Fixed until 30/06/2026	£1,499	£300				
MF109R	60%	5.22%	Fixed until 30/06/2026	£999	£300				
MF109S	75%	5.24%	Fixed until 30/06/2026	£1,499	£300				
MF109T	75%	5.32%	Fixed until 30/06/2026	£999	£300				
MF109U	80%	5.43%	Fixed until 30/06/2026	£1,499	£300				
MF109V	80%	5.53%	Fixed until 30/06/2026	£999	£300				
MF109W	85%	5.54%	Fixed until 30/06/2026	£999	£0				
MF109X	90%	5.74%	Fixed until 30/06/2026	£499	£0		One basic free valuation. Free legal fees for remortgages (standard legal fees only) Extra payments of up to 10% allowed each year (min £500) All products are portable		
MF109Y	95%	5.99%	Fixed until 30/06/2026	£499	£0	7.20% (VMR less 1.50%)			
3 year fi	xed - Ava	ilable for	purchases and remo	ortgages					
MF109Z	60%	4.85%	Fixed until 30/06/2027	£1,499	£300				
MF1101	75%	4.95%	Fixed until 30/06/2027	£1,499	£300				
MF1102	75%	5.07%	Fixed until 30/06/2027	£999	£300				
5 year fi	xed - Ava	ilable for	purchases and remo	ortgages					
MF1104	60%	4.79%	Fixed until 30/06/2029	£1,499	£300				
MF1105	60%	4.85%	Fixed until 30/06/2029	£999	£300				
MF1106	75%	4.85%	Fixed until 30/06/2029	£1,499	£300				
MF1107	75%	4.89%	Fixed until 30/06/2029	£999	£300				
MF1108	80%	4.89%	Fixed until 30/06/2029	£1,499	£300				
MF1109	80%	4.95%	Fixed until 30/06/2029	£999	£300				
MF110A	85%	4.99%	Fixed until 30/06/2029	£999	£0				
MF110B	90%	5.25%	Fixed until 30/06/2029	£499	£0				
MF110C	95%	5.65%	Fixed until 30/06/2029	£499	£0				

Our most recent product changes are highlighted in red

*Maximum LTV is on a net basis (i.e. not including fees added to the loan) unless adding fees results in the breach of NBS' lending policy, e.g. maximum LTV for residential lending, newbuild lending, flats, capital raising, etc.

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Residential discount products



Valid from 25th January 2024

Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Cash Back	Reverts to	Benefits
		2 Yea	r Discount - Available t	for purchases a	nd remort	gages	
MD019P	75%	5.45%	3.25% discount off the variable mortgage rate for two years	£999	£300		• One basic free valuation • Extra payments of up to 10% allowed each year (min £500)
MD019Q	80%	5.59%	3.11% discount off the variable mortgage rate for two years	£999	£0	7.20% (VMR less 1.50%)	
MD019R	80%	5.87%	2.83% discount off the variable mortgage rate for two years	£0	£0		
MD019S	90%	5.89%	2.81% discount off the variable mortgage rate for two years	£499	£0		

Our most recent product changes are highlighted in red

Retirement interest only products



Valid from 15th March 2024

Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Reverts to	Benefits
2 year fixed	- Availab	le for pur	chase and remortgages	5		
MYF068	60%	6.34%	Fixed until 30/06/2026	£999	7.20% (VMR	One basic free valuation Extra payments of up to
5 year fixed	- Availab	le for pur	chase and remortgages	5	less 1.50%)	10% allowed each year (min £500)
MYF069	60%	6.04%	Fixed until 30/06/2029	£999		

Our most recent product changes are highlighted in red

Limited company buy-tolet products



Valid from 1st March 2024

Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Reverts to	Benefits
2 year fix	ced - Availa	able for	ourchases and remortgag	es		
MBF487	75%	5.39%	Fixed until 30/06/2026	£4,999		
MBF488	75%	5.89%	Fixed until 30/06/2026	£1,999		
MBF489	75%	6.09%	Fixed until 30/06/2026	£999		 One basic free valuation Extra payments of up to 10% allowed each year (min £500) All products are portable
5 year fix	ced - Availa	able for	purchases and remortgag	es		
MBF48A	75%	5.25%	Fixed until 30/06/2029	£4,999	BTL VMR (8.20%)	
MBF48B	75%	5.39%	Fixed until 30/06/2029	£2,999		
MBF48C	75%	5.63%	Fixed until 30/06/2029	£999		
2 year di	scount - A	vailable [·]	for purchases and remort			
MBD15P	75%	6.00%	2.20% discount off the variable mortgage rate for two years	£1,999		

Our most recent product changes are highlighted in red

^{*}Maximum LTV is on a net basis (i.e. not including fees added to the loan) unless adding fees results in the breach of NBS' lending policy, e.g. maximum LTV for residential lending, newbuild lending, flats, capital raising, etc.

Buy-to-let (non-company borrowers)



Valid from 1st March 2024

Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Cashback	Reverts to	Benefits
2 year fix	ced - Availa	able for p	urchases and remortgage	S			
MBF481	75%	4.94%	Fixed until 30/06/2026	£2,999	£300		One basic free valuation Free legal fees for remortgages (standard legal fees only) Extra payments of up to 10% allowed each year (min £500) All products are portable
MBF482	75%	5.25%	Fixed until 30/06/2026	£1,999	£300		
MBF483	75%	5.51%	Fixed until 30/06/2026	£999	£300		
5 year fix	ced - Availa	able for p	urchases and remortgage	S			
MBF484	75%	4.74%	Fixed until 30/06/2029	£2,999	£300	BTL VMR (8.20%)	
MBF485	75%	4.85%	Fixed until 30/06/2029	£1,999	£300		
MBF486	75%	4.95%	Fixed until 30/06/2029	£999	£300		
2 year di	scount - Av						
MBD15N	75%	5.61%	2.59% discount off the variable mortgage rate for two years	£1,499	£0		

Our most recent product changes are highlighted in red

Holiday let products



Valid from 1st March 2024

Product code	Maximum loan to value*	Interest rate payable	Product features	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Reverts to	Benefits	
2 ye	ear fixed - A	vailable fo	or purchases and remo	rtgages			
MHF01K	75%	5.99%	Fixed until 30/06/2026	£1,999	BTL VMR	 One basic free valuation Free legal fees for remortgages (standard legal fees only) 	
5 ye	ear fixed - A	vailable fo	or purchases and remo	(8.20%)	 Extra payments of up to 10% allowed each year (min £500) 		
MHF01L	75%	5.75%	Fixed until 30/06/2029	£1,999		All products are portable	

Our most recent product changes are highlighted in red

Self-build products



Valid from 15th August 2023

Product code	Maximum loan to value*	Interest rate payable	Product features	Reverts to	Valuation fee (payable upfront and non- refundable)	Arrangement fees (can be added to the loan up to the max LTV when the mortgage completes)	Benefits	Early repayment charges	Procuration fee via Buildloan
2 year	discount -	Availabl	le for self	-builds a	and barn co	nversions in	England and	Wales	
MZD020	80%	6.29%	2.41% discount off the variable mortgage rate for two years	7.20% (VMR less 1.50%)	Payable	£1,499	 No lender booking fees No lender revaluation fees No lender stage release fees/telegraphic transfer fees Available on an interest-only basis during the build 	No early repayment charges apply during the discount rate period. Unlimited capital repayments	Gross fee: 100bps of the loan amount Net fee: 50bps to Adviser/Network/Club

Via limited distribution only

Our most recent product changes are highlighted in red





Stress Rates

Residential:

- 6.34% for five-year products or like-for-like remortgages
- 8.20% for all other applications

Standard BTL:

- **145%** ICR at **5.86%** for five-year products or like-for-like remortgages
- 145% ICR at 7.86% for all other applications

Ltd Co BTL:

- **125%** ICR at **6.29%** for five-year products or like-for-like remortgages
- 125% ICR at 8.29% for all other applications

Holiday Let:

- **160%** ICR at **6.15%** for five-year products or like-for-like remortgages
- 160% ICR at 8.15% for all other applications

Maximum Loan

Residential:

- Up to 75% £1.5m
- Up to 80% £1m
- Up to 90% £750k
- Up to 95% £500k

BTL and Ltd Co BTL:

• £750k

RIO:

• £500K

Self-Build:

• £600k

Minimum Loan

- £30k
- £50k for self-build

Early repayment charge

Duration	Year 1	Year 2	Year 3	Year 4	Year 5
2 Year	2%	1%			
3 Year	3%	2%	1%		
5 Year	5%	4%	3%	2%	1%
Discount	2%	2%			



Procuration Fee

Residential, BTL & RIO

• 0.40% of the amount borrowed (Minimum £200)

Limited Company BTL

• 0.55% of the amount borrowed (Minimum £200)

Holiday Let

• 0.50% of the amount borrowed (Minimum £200)

(Procuration fees are paid within ten days of the mortgage completing)

<u>Examples of acceptable repayment vehicles for residential</u> <u>interest-only lending</u>

- Sale of Mortgage Property: Maximum 60% LTV, minimum equity requirement £200k or £300k in London and the South East.
- Please find the Link to the accepted London and South East Postcodes
- For part repayment and part interest only, 80% LTV allowable using more than one repayment vehicle.
- Endowment
- 25% of the projected total value of a defined contribution pension plan
- Equity ISA
- Sale of investment property or second home, unless occupied by a family member and then not acceptable. Must be owned in applicant/s name only
- We will accept sale of an investment property or second home in England and Wales, provided the equity in the property is currently sufficient enough to cover the amount being borrowed.
- Where a shortfall is identified, this element must be on either a capital and interest repayment basis, or the shortfall made up by means of increasing the deposit.
- It is your client's responsibility to ensure they have sufficient capital to repay the mortgage at the end of the term.