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Media release

BROKER JOHN PROUDLY PLACES HIS LAST CASE WITH THE NOTTINGHAM

When experienced mortgage broker John Vincent decided it was time to hang up the calculator there was only one lender he considered to place his last case with – The Nottingham.

John, 68, is closing East Midlands based JV Mortgages after nearly 20 years of successfully helping people become property owners, to be a consultant in the mortgage sector and to spend more time with his family and enjoying his hobbies.

He has worked alongside the vast majority of lenders over the two decades, but it is the working relationships he has enjoyed with The Nottingham over that time that created his desire to see his final client over the line with the building society's help.

Formula 1 racing fan and rallying enthusiast John, who was a manager at Abbey National for 28 years before setting up JV Mortgages in 2002, explained how he believes "people deal with people" and that is what has always shone through to him about The Nottingham.

John said: "I have hugely enjoyed working alongside The Nottingham as I believe that they have managed to achieve something rare in that they are a large company that still feels very much like a family.

"Since placing my first case with The Nottingham in March 2003 working relationships have been so strong that I have gone on to place over 315 cases with them, including commercial lending. In 2007 I placed 48 mortgage and remortgage cases with the society, which was almost 40% of my total business that year.

"The Nottingham has always prided itself on great working relationships - including direct access to underwriters - and has always had the products I've required for my clients, as well as continuously looking at its fee structure to ensure suitable options for people.

"But most of all it's the people factor that shines through for me. People deal with people and The Nottingham have maintained something that not many lenders have over the years I've been in business and that is that they have stayed approachable and kept a listening ear, including chief executive David Marlow who I have met and shared ideas with on a few occasions.

"With mortgages it's not always black or white. I like putting plans and propositions together because ultimately what matters is my clients' lives and futures. The Nottingham have helped a lot of those plans come to fruition."

The Nottingham's Head of Intermediary Sales, Nikki Warren-Dean, added: "We want to thank John for his valuable contribution to the society over the last 20 years and wish him the best of times spending quality moments with family/friends and enjoying his hobbies. Everyone at The Nottingham wishes John all the best."

John will also remember the last case he placed with The Nottingham with a satisfied smile as it is for a family who, over the years, he has helped secure no less than nine mortgages - including helping their children get on the property ladder.

Although he will still be involved in mortgage work via his consultancy role, dad-of-two John is also deservedly looking forward to hitting the road with wife Karen in their treasured motorhome and investing more time in his love of motorsport.

He said: "I will of course miss some of the day-to-day dealings with people, but I'm staying in the industry in a consultancy capacity so I'll still be having my fair share of mortgage conversations.

"But I do have to say I am quite enjoying unsubscribing from lots of industry emails that I now don't need to read, and of course being able to spend more time with Karen and our sons."

ENDS

Notes to editor

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About The Nottingham

Founded in 1849, The Nottingham is a mutual building society owned by its members with a long and proud history of doing the right thing and helping communities prosper. Today, The Nottingham is a top ten building society operating online and via a network of 40-plus branches across nine UK counties.

The society is well-known for providing a safe and secure place for people's savings and helping its members into their own homes. In addition to mortgage and saving products, it offers a variety of additional services through expert partners including whole-of-market mortgage advice provided by Nottingham Mortgage Services, estate agency and lettings provided by Belvoir Group and much more including funeral planning, financial advice and home insurance. Its range of services, alongside its commitment to providing expert advice, support the society's purpose to help its members save, plan for and protect their financial futures. www.thenottingham.com