

# HOLIDAY HOME HELPING HAND: COMMERCIAL LENDING EXPERTISE AT THE FORE

When broker Adam Nanson was looking for commercial lending support to help a couple re-mortgage a holiday home in Somerset he turned to The Nottingham for Intermediaries.

Adam, Managing Director of Your Mortgage Expert in Salisbury, wanted to help the pair raise additional funds to purchase a residential property.

He predominantly deals with residential and buy-to-let (BTL) cases so talked things through with Ian Hoggart, The Nottingham's Business Development Manager in the South West, who was able to get the wheels in motion for a successful end result.

The couple have now completed their re-mortgage and Adam was impressed with how dedicated Ian and his colleagues at The Nottingham were in supporting the application throughout.

He explains:

"Our core business is residential and BTL but over the last couple of years we have come into contact with a few commercial enquiries.

"We have access to other commercial lenders but The Nottingham is the first where we have been able to speak directly to underwriters.

"We were able to email them and get a dialogue going and that allowed us to get back to our clients much more quickly. It was all a really easy process and took just over two weeks from agreement to offer.

"The trust, expertise and open lines of communication we experienced from The Nottingham mean that they will be our first port of call with commercial business."

The Nottingham prides itself on process that follows the residential service style as closely as possible, with help provided in putting the case together and swift response times. This enables the broker to quickly take information to their clients.



**Mortgage broker Adam Nanson**

**YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE.**

**BUILT *around* BROKERS**

 **The  
Nottingham**  
For Intermediaries